

85 Morkels Close  
Capital Hill Commercial Estate  
Halfway House, Midrand

1 October 2017

**RE: IRON MOUNTAIN ACQUIRES BACKUP STORAGE FACILITIES (BSF)**

Dear Customer

It gives me great pleasure to inform you that BSF has become part of Iron Mountain South Africa. Iron Mountain is committed to building on the trust and confidence you have in BSF. You will continue to enjoy the same level of professional service and care you have come to rely on from BSF. We are confident that this change will be a positive one for you.

You may have already heard of Iron Mountain. If not, please allow us a quick introduction.

Who Is Iron Mountain?

Founded in 1951, Iron Mountain services businesses like yours, all over the world. Iron Mountain is a storage and information management company, assisting more than 230,000 organizations in 52 countries on 6 continents with storing, protecting, and managing their information.

Publicly traded under the New York Stock Exchange (NYSE) symbol IRM, Iron Mountain is an S&P 500 company (The Standard & Poor's 500), a member of the FORTUNE 1000 (currently ranked: 729), and a member of FTSE4Good index. Organizations in every major industry and of all sizes (including more than 94% of the Fortune 1000) rely on Iron Mountain to store and manage their information. Iron Mountain offers a full array of information management services including Records Storage, Document Imaging, Data Management, Secure Shredding and more.

Iron Mountain safely stores some of the world's most valuable historical artefacts, cultural treasures, business documents, and medical records. To properly protect and render this information, Iron Mountain employs over 25,000 professionals and boasts an unrivalled infrastructure that includes more than 1,400 facilities and over 4,000 vehicles.

Like BSF, Iron Mountain helps these organisations reduce the costs and risks of storing, accessing and using information. We provide information management solutions that protect documents and streamline business processes so companies can access information more easily and run their business more efficiently. And we help destroy information when there's no longer a legal or business requirement to keep it.

What Does this Mean for You?

Iron Mountain is committed to delivering a great customer experience. The team at BSF will continue to work with you and deliver what you need, when you need it. Our Account Managers and Customer Services team will work with you to understand your organisational goals and partner to determine the best solutions to solve your business challenges.

What's Next?

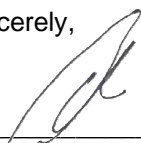
As we integrate BSF into Iron Mountain over the upcoming months, you will be hearing from a member of our team who will walk you through all you need to know about Iron Mountain, as well as services and tools.

For now, it's business as usual. Your primary points of contact will remain the same. If you have any questions, please contact your local Customer Service team.

We would like to suggest that you visit the Iron Mountain website for more information. The Iron Mountain website address is [www.ironmountain.com](http://www.ironmountain.com) or [www.ironmountain.co.za](http://www.ironmountain.co.za)

Thank you for your continued loyalty, and welcome to Iron Mountain!

Sincerely,



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